

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, DC 20268-0001

Before Commissioners:

Michael Kubayanda, Chairman;
Ann C. Fisher, Vice Chairman;
Mark Acton;
Ashley E. Poling; and
Robert G. Taub

Competitive Product Prices
Parcel Select Contract 48 (MC2022-2)
Negotiated Service Agreements

Docket No. CP2022-2

ORDER APPROVING AMENDMENT ONE TO
PARCEL SELECT NEGOTIATED SERVICE AGREEMENT

(Issued March 31, 2022)

I. INTRODUCTION

The Postal Service seeks to amend a Parcel Select negotiated service agreement.¹ For the reasons discussed below, the Commission approves the Amendment.

¹ USPS Notice of Amendment to Parcel Select Contract 48, Filed Under Seal, March 22, 2022 (Notice). The amendment is an attachment to the Notice (Amendment).

II. BACKGROUND

In Order No. 6022, the Commission approved the Parcel Select Contract 48 negotiated service agreement (Existing Agreement).² On March 22, 2022, the Postal Service filed notice that it has agreed to the Amendment to the Existing Agreement. On March 23, 2022, the Commission issued a notice reopening this docket to consider the Amendment, appointing a Public Representative, and providing interested persons with an opportunity to comment.³

The Postal Service intends for the Amendment to become effective one business day after the date that the Commission completes its review of the Notice. Notice at 1. The Postal Service filed supporting financial documentation and a certified statement, as required by 39 C.F.R. § 3035.105. *See id.*

III. COMMENTS

Comments were filed by the Public Representative.⁴ No other person submitted comments. The Public Representative reviewed the Amendment, the Existing Agreement, and the financial model filed under seal. PR Comments at 2. Based on that review, she concludes that the Existing Agreement, as amended, should continue to generate sufficient revenue to cover costs and satisfy 39 U.S.C. § 3633(a). *Id.* She notes that the Commission will have an opportunity to annually review the financial results for the contract. *Id.*

² See Docket Nos. MC2022-2 and CP2022-2, Order Adding Parcel Select Contract 48 to the Competitive Product List, October 27, 2021 (Order No. 6022).

³ See Docket No. CP2022-2, *et al.*, Notice Initiating Docket(s) for Recent Postal Service Negotiated Service Agreement Filings, March 23, 2022.

⁴ Public Representative Comments on USPS Notice of Amendment to Parcel Select Contract 48, March 30, 2022 (PR Comments).

IV. COMMISSION ANALYSIS

The Commission has reviewed the Notice, the accompanying materials filed under seal, and the comments filed by the Public Representative.

Cost considerations. The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3035.105 and 3035.107. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Existing Agreement is set to expire October 31, 2022. Order No. 6022 at 8. The Amendment revises the expiration date of the contract to April 1, 2023. Notice, Attachment A at 1-2.

The Amendment revises the surcharge and fee structure for all Parcel Select destination delivery unit (DDU) Contract packages under the Contract, as well as the process for appeals. *Id.* at 1-3.

Based on a review of the record, the Commission finds that the Existing Agreement, as amended, should cover its attributable costs. 39 U.S.C. § 3633(a)(2). For this reason, it finds that the Existing Agreement, as amended, should not result in competitive products as a whole being subsidized by market dominant products, in accordance with 39 U.S.C. § 3633(a)(1). Similarly, it finds the Existing Agreement, as amended, is unlikely to prevent competitive products as a whole from contributing an appropriate share of institutional costs, consistent with 39 U.S.C. § 3633(a)(3). See *also* 39 C.F.R. § 3035.107(c). Accordingly, a preliminary review of the Amendment indicates it is consistent with section 3633(a).

Other considerations. The Postal Service states that the Amendment shall become effective one business day after the date that the Commission completes its

review. Notice at 1. The Existing Agreement, as amended, is set to expire on April 1, 2023. Notice, Attachment A at 1-2.

If the Existing Agreement, as amended, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

In conclusion, the Commission approves the Existing Agreement, as amended.

V. ORDERING PARAGRAPHS

It is ordered:

1. The Commission approves the Parcel Select Contract 48 negotiated service agreement, as amended.
2. The Postal Service shall notify the Commission if the Existing Agreement, as amended, terminates prior to the revised expiration date, April 1, 2023.

By the Commission.

Erica A. Barker
Secretary